



PAULA MONTHOFER

Exuberant, captivating, and relevant training from an active agent and leader

Paula brings every subject to life by mixing passion, a quick wit and her experience as an active REALTOR® and business leader in a fun and relatable way. Learners appreciate her highly interactive teaching style. Her enthusiasm for collaboration is infectious and her energy keeps learners captivated and engaged. This graduate of Rutgers University is the 2017 President for the Arizona REALTORS® and the 2014 winner of the Flagstaff Chamber of Commerce's Young Athena Award, and 2017 Arizona REALTOR® of the Year. Paula is the 2019 Region 11 Vice President for National Association of REALTORS® [PAST CLIENTS](#)

"I attended one of Paula's classes yesterday. Wow! I learned things that other instructors in the same subject had not been able to get through to me. When time was up I was surprised and disappointed and wanted more." - Carol Anne Teague, GRI, ABR, AHWD, CNE, Associate Broker at Realty One Group, Mountain Desert

"Paula received an OVERWHELMINGLY positive review from every person I have spoken to. She is dynamic, approachable, engaged and hilarious! We will definitely have her back!" - Naomi Gary, Broker, Berkshire Hathaway HomeServices

[MORE TESTIMONIALS](#)

SESSION TITLES

- **Behind the Curtain: Leadership Revealed** KEYNOTE
- **Swim Out Past the Breakers: The Physics of Success** KEYNOTE
- **Burn the Candle, Drink the Wine: Stop Waiting to Win** KEYNOTE
- **House Your Service?**
- **Tech Ethics: The Code of Ethics, Social Media & Technology**
- **Fair Housing's Inspiration**
- **Do the Right Thing The Code of Ethics and Fair Housing**
- **Business by Design: Take Back Control**
- **Safety Pays! Protected, Professional & Profitable**
- **Marketing Makeover**
- **That's What She Said: A Frank Discussion about Sexual Harassment**
- **How to Hardwire Success: What If You Could Rewire Your Brain?**

WORKSHOPS

- **YUSP: Do You Know Your Unique Selling Proposition?**
- **Video Marketing U**
- **10 Minute Marketing Plan**
- **Brain Games**
- **Top Networking Hacks**
- **Fun Apps for Great Snaps**
- **The Business of People**
- **Caption This! Create SM Posts & Memes**

LEADERSHIP WORKSHOPS

- **A New Leadership Perspective: Composing A Memorable Year**
- **The Big 3: How to Make a New Friend in 3 Questions**
- **Rules Defined: Creating Social Contracts for BODs**
- **What a Leader Is ... And Isn't.**
- **Tricky Leadership Scenarios and How to Navigate Them**
- **Leadership Success Strategies**
- **3 Minutes to Inspire: Craft a Seed Speech**
- **Present and Engage!**
- **Member Communications Simplified**
- **Your Image as a Leader**
- **Motivation is Magic**
- **Don't Just Do, Review! Why Reflection is so Important for Leadership**
- **Importance of Gratitude: You'll Thank Me Later**
- **A Little Grace Goes A Long Way: What Every Leader Should Know**
- **Courage Under Fire: Leading through Adversity**



<https://youtu.be/AuDPPos3RpA>



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<https://youtu.be/oWs-QX6FA3g>



<https://youtu.be/Q6DdzSpxJtQ>



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