



## MAURA NEILL

### Award-Winning Experience meets Customer Service, Leadership, & Business Building

ABR, CRS, CDPE, e-PRO, MRP, MA • A second-generation REALTOR® • Former instructor for Florida State University, and the University of Phoenix • Top producing, multi award-winning Atlanta agent • Featured speaker for RETSO, Inman, CRS, NAR, and numerous national franchise events • Lead instructor and subject matter expert for NAR's Military Relocation Professional Certification as well as ABR elective "Generating Buyer and Seller Leads" • Board of Directors, Local and State REALTOR® organizations • Member of 2017 NAR Leadership • Member of 2017 CRS Leadership •

#### PAST CLIENT LIST

"Maura brings her real estate experience and creativity to her speaking and training. Instantly engaging, her students are riveted to her presentation. She delivers instant takeaways which real estate professional so desperately need when they attend training on technology. Maura brings great value to any event you hire her for." - Amy Chorew, VP of Platform Development, Better Homes and Gardens® Real Estate

"Maura is a great presenter, but more than that —she's a doer. Sharing valuable ideas, tips, and tactics is one thing. Doing them is another. Maura is the rare combination of quality presenter and expert practitioner. She does what she shares." - Brad Nix, Founder of RETSO

#### MORE TESTIMONIALS

#### SESSION TITLES

- Customer Before Company: Revolutionize Your Real Estate Business the Nordstrom Way **KEYNOTE**
- Lessons in Online Customer Service from Zappos & Beyond **KEYNOTE**
- Running Your Business in a Low Inventory Market / Systematic Lead Generation
- Once Upon a Time Marketing (Broker version also available)
- Perception and Reality: Composing Your Leadership's Perfect Year
- Ask the Right Questions: Problem Solving and Goal Setting
- A New Leadership Perspective: Composing A Memorable Year
- Co-op(eration) or Competition? Improve Customer Service
- Create the WIN: New Negotiation Strategies

#### 60 MINS OR LESS MINI SESSIONS

- Real Estate PR: See Me, Know Me, Love Me
- Give to Grow: Community Service & the Hyperlocal Agent
- Video: Beyond the Virtual Tour

<https://youtu.be/IEcwbhQKYp0>



<https://youtu.be/QbalgDR3UII>



#### MORE VIDEO



"The entire session was packed with useful information. Typically, I'm happy if I walk away with one great idea. With Maura, I have a big list! She's energetic, articulate, and knowledgeable."

- Christine Pappas, Chair, Ohio REALTORS® Pro. Development Committee 2016

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