



MARC CUNNINGHAM

Top-Notch Real Estate, Leadership, and Property Management Expertise

Bachelor of Science degree in Finance and Real Estate • Grew up in the family property management company • President and Director of Operations for Grace Management, Denver, since 1997 • Manages over 900 residential and commercial doors and 20 team members • Frequent local and national presenter for the National Association of Residential Property Managers (NARPM) • Holds an Colorado employing broker's license • A member of the National Association of REALTORS® and Denver Metro Commercial Associations of REALTORS® • Think Realty's 2018 National Property Manager of the Year • [PAST CLIENT LIST](#)

"You spoke as if you were having a heartfelt conversation with the audience, which indeed you were. Your passion for your business and your passion for helping other people in business clearly came through. It resonated with everyone." - *Bill Wright*

"I had a few 'ah-ha' moments in your session. I may as well tell you right now, I will be using your 'therapy turkey' story. Your session was fun, interesting, and informative." - *Don Maurer, Jr., Pino Agency, NJ*

"Marc's performance raised the bar and blew away our expectations." - *Jordan Muela, CEO, LeadSimple*

"If you haven't experienced Marc Cunningham, you should book him TODAY! Marc's reviews from our members are always rated as excellent. They describe him as a fantastic presenter – very knowledgeable, informed, energetic, passionate, funny and personable. They describe his presentation as excellent, very well organized, that his materials flow easily, and are full of valuable content. They say, 'Bring him back as often as possible, he is great!'" – *Terry Thompson, Chief Executive Officer, Great Falls Association of REALTORS®*

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SESSION TITLES

- Leadership & Human Resources: Build, Lead, & Grow Through Company Culture **KEYNOTE**
- You, Inc. Be the CEO of Your Own Life! **KEYNOTE**
- Stop Marketing and Start Selling **KEYNOTE**
- Is It Time to Offer Property Management to Your Clients?
- Content Marketing for the Real Estate Professional
- 9 Business Essentials for Every Real Estate Professional
- 10 Things to Know About Working with Real Estate Investors
- Property Management 101: The Essentials
- Create a Playbook for Success: 10 Critical Elements for Running a Property Management or Real Estate Business
- Systematizing for Success: Running Your Property Management Business on Autopilot
- 20 Missing Paragraphs to Guarantee Failure in Property Management
- So You Want to Try Commercial Property Management? What Res. Managers Need to Know
- Fair Housing for the Property Manager
- 20 Ways Your Cash Cow Can Graze: Increase Your Property Management Income
- Real Estate Investing: Build Wealth Representing Investors and Becoming One Yourself (REBAC Elective)

60 MINUTES OR LESS MINI SESSIONS

- 3 Things Leaders Must Bring Every Day
- "YOU Inc.": 6 Essential Elements
- Video Content Marketing: A Crash Course
- 6 Formulas for Working with Real Estate Investors
- Property Management Pros & Cons
- Tenant Lease Agreements & 6 Critical Clauses
- 6 Clauses Missing from Your Property Management Agreement
- Service Animals & Rental Properties: What You Need to Know
- 6 Property Management Price Strategies
- Current, Attractive & Inviting: Website Must Haves

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