



PAULA MONTHOFER

Exuberant, captivating, and relevant training from an active agent and leader

Paula brings every subject to life by mixing passion, a quick wit and her experience as an active REALTOR® and business leader in a fun and relatable way. Learners appreciate her highly interactive teaching style. Her enthusiasm for collaboration is infectious and her energy keeps learners captivated and engaged. This graduate of Rutgers University is the 2017 President for the Arizona REALTORS® and the 2014 winner of the Flagstaff Chamber of Commerce's Young Athena Award, and 2017 Arizona REALTOR® of the Year. Paula is the 2019 Region 11 Vice President for National Association of REALTORS® [PAST CLIENTS](#)

"I attended one of Paula's classes yesterday. Wow! I learned things that other instructors in the same subject had not been able to get through to me. When time was up I was surprised and disappointed and wanted more." - Carol Anne Teague, GRI, ABR, AHWD, CNE, Associate Broker at Realty One Group, Mountain Desert

"Paula received an OVERWHELMINGLY positive review from every person I have spoken to. She is dynamic, approachable, engaged and hilarious! We will definitely have her back!" - Naomi Gary, Broker, Berkshire Hathaway HomeServices

[MORE TESTIMONIALS](#)

SESSION TITLES

- It's Not the Critic Who Counts: Stepping into Your Greatest Self **KEYNOTE**
- Behind the Curtain: What Does it Take to Be a Leader? **KEYNOTE**
- House Your Service?
- Tech Ethics: The Code of Ethics, Social Media & Technology
- Fair Housing's Inspiration
- Do the Right Thing The Code of Ethics and Fair Housing
- Business by Design: Take Back Control
- Safety Pays! Protected, Professional & Profitable
- Marketing Makeover
- Behind the Curtain: Leadership Revealed
- A New Leadership Perspective: Composing A Memorable Year

WORKSHOPS

- YUSP: Do You Know Your Unique Selling Proposition?
- Video Marketing U
- 10 Minute Marketing Plan
- Brain Games
- Top Networking Hacks
- The 80/20 Workshop: Focus on Less to Get More
- Fun Apps for Great Snaps
- Put Your Oxygen Mask on First
- The Business of People
- The 7 Wonders of Leadership

LEADERSHIP WORKSHOPS

- Big Three Questions
- Rules Defined
- What a Leader is and What a Leader is Not
- Who's Who?
- Leadership Scenarios
- EI and Leader EQ
- Meeting Strategies
- Put Your Oxygen Mask on First
- Leadership Quote Speeches
- Presentation & Engagement Techniques
- Communication & Evergreen Topics: FAQs, RPAC, Member Benefits
- Communication Workshop - Memes/SM Posts
- Communication Workshop – Videos
- Leadership Image
- How to Motivate Others
- Importance of Reflection



<https://youtu.be/AuDPPos3RpA>



<https://youtu.be/IVaNaYy7giU>



<https://youtu.be/oWs-QX6FA3g>



<https://youtu.be/Q6DdzSpxJtQ>



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