



PAM ERMEN

Real Life Real Estate Insights Delivered with Warmth, Intelligence, and Experience

CRS, GRI • More than 35 years' of hands-on and head-on market experience • In-demand International speaker, and coach to brokers, companies and superstars • Nationally recognized authority on real estate teams • Highly successful management career in both privately-owned & franchise brokerages • Real Estate Educator of the Year in Virginia • [PAST CLIENT LIST](#)

"We were completely awed by her ability to introduce and teach statistics in a way that could be easily understood. We would highly recommend inviting Pam to give a workshop for your members especially in this competitive environment!" - *Libby Sheard, CEO, Little Rock REALTORS® Association*

"When I saw Pam was speaking again for NAR I made sure I attended her session, 'Team Dynamics for Brokers.' After hearing it I knew I had to book her for our Premier Client Group meeting. She is professional and approachable. She not only knows her stuff, she lives it."

- *Mark W. Hanna, Sr. VP, Consulting Services, Weichert Real Estate Affiliates, Inc.*

MORE TESTIMONIALS

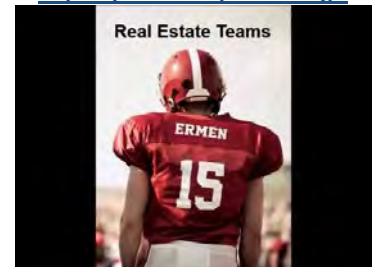
SESSION TITLES

- Finding Unlisted Inventory in a Fast-Moving Market
- Seeing Double! Making the Most of a Multiple Offer Market
- Right Sizing a Downsizing Generation
- The Principles of Emotional Selling
- FSBO's . . . Playing the Odds
- Team Dynamics: Building Successful Teams Today
- Team Dynamics for Brokers
- 50 Questions A Broker Should Answer Before Starting Teams!
- Economy 360: Interpreting Today's Economic Factors
- Mastery 2019: Taking It All to the Next Level **KEYNOTE**
- Triple Crown Performance **KEYNOTE**
- The Principles of Profit: This is No Time to "Practice" Real Estate
- Priority Pricing: Are Your Properties Positioned to Sell?
- Radical, Relevant or Ridiculous?
- Radical Recruiting
- Planning on Purpose: Life Changing Business Planning
- Manage, Train, Recruit, Retain
- Build a Better Agent in 30 Minutes or Less
- The Leadership Lap **KEYNOTE**
- 5 Steps to 5 Stars: Strategies, Scripts & Insider Secrets for Maximizing Online Reviews
- Is Good Enough GOOD Enough? (For AEs & Staff)

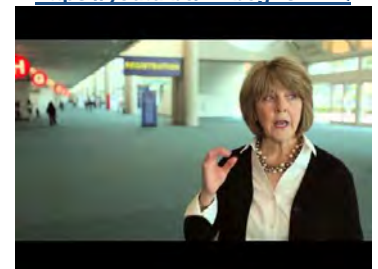
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