
Maura Neill, CRS

REALTOR®, ABR, CRS, e-PRO, MRP, MA

RE/MAX Around Atlanta

8450 Holcomb Bridge Road | Alpharetta, Georgia 30022

(404) 919-5565

Maura@BuySellLiveAtlanta.com

PROFESSIONAL EXPERIENCE

FOUNDER, CEO

Maura Neill & Associates at RE/MAX Around Atlanta

April 2012 - PRESENT

- Founder and CEO of the Buy Sell Live Atlanta real estate team, specializing in boutique-style real estate services with an emphasis on client care and exemplary customer service
- Family team, consisting of Maura, her husband Ben, and her mother Marilyn, and Operations Manager, Sandy Zigler
- 2017 sales numbers: 62 transactions, \$23.4 million in volume
2016 sales numbers: 65 transactions, \$19.5 million in volume

FOUNDER, CEO

Maura Neill, LLC - Professional Speaker

September 2012 - PRESENT

- Specialization in courses on customer service, client retention, and building a real estate business with technology and social media without losing the personal touch
- Military Relocation Professional Certification (NAR/REBAC) – Lead Instructor and Subject Matter Expert
- Capture, Qualify and Convert (newest ABR/REBAC elective class) - Lead Instructor and Subject Matter Expert
- CE approved instructor in over two dozen states, as well as Guam and Canada
- Conference speaker (instructor and/or keynote) at CRS Sell-a-bration, CRS Listing Legends, CRS Buyer Legends, RE/MAX R4, ERA, Crye-Leike, Inman Connect, Inman Agent Reboot, RETSO, Women's Council of REALTORS®
- Facilitator – NAR's "REthink the Future" Project - 2012-2013

PREVIOUS EXPERIENCE

- Real Estate Specialist – The Gebhardt Group at RE/MAX Around Atlanta and RE/MAX Greater Atlanta - January 2006 - April 2012
- Assistant to Top Producing REALTOR® - RE/MAX Greater Atlanta - October 2001 - January 2006
- Instructor for Florida State University, University of Phoenix, and Gwinnett County Public Schools (Metro Atlanta area) - January 1997 - December 2001

EDUCATION

Harvard Division of Continuing Education - Cambridge, Massachusetts – *Managing Yourself and Leading Others*
June 2017

Harvard Negotiation Institute - Cambridge, Massachusetts – *Negotiation Certification*
June 2015, June 2016

Florida State University - Tallahassee, Florida – *Master of Arts*
January 1997 - December 1999

Florida State University - Tallahassee, Florida – *Bachelor of Arts*
August 1992 - December 1996

Florida State University - Tallahassee, Florida – *Bachelor of Music Education*
August 1992 - December 1996

RPAC COMMITMENT

- President's Circle – 2015, 2016, 2017, 2018
- Platinum R - 2017, 2018
- Golden R – 2016
- Crystal R – 2015
- Sterling R – 2012, 2013, 2014

INVOLVEMENT

National Association of REALTORS®

- CHAIR – Federal Financing and Housing Policy Committee - 2018
- Public Policy Coordinating Committee – 2018
- VICE CHAIR – Federal Financing and Housing Policy Committee - 2017
- Public Policy Coordinating Committee – 2017
- Fair Housing 50th Anniversary Task Force - 2017-2018
- Federal Financing and Housing Policy Committee – 2015, 2016
- Strategic Thinking Session, CSRE/REBAC Course Re-development (hosted /invited by Ron Phipps) – 2015
- Member Communications Committee – 2014
- Data Strategies Committee – 2013
- Federal Technology Policy Advisory Board – 2013
- Issues Mobilization Committee – 2010

Council of Residential Specialists

- DIRECTOR – 2019 (slated)
- Finance Committee – 2018
- CRS President's Advisory Group on Education/CRS Courses – 2017
- VICE CHAIR - Membership Development Committee – 2016
- Strategic Planning Committee – 2014-2016
- Membership Development Committee – 2014-2015
- CRS President's Advisory Group on YPN – 2013

Georgia Association of REALTORS®

- REGIONAL DIRECTOR – 2019-2020 (2-year term, slated)
- CHAIR – Strategic Planning Committee – 2018
- VICE CHAIR – Professional Development Committee – 2018
- Presidential Advisory Group - Fair Housing Initiative – 2018
- VICE CHAIR – Strategic Planning Committee – 2017
- Executive Committee – 2017
- DIRECTOR – Board of Directors – 2017
- CHAIR – Young Professionals Network – 2016
- CHAIR – Presidential Advisory Group on YPN – 2016
- DIRECTOR – Board of Directors – 2016
- VICE CHAIR – Young Professionals Network – 2015
- DIRECTOR – Board of Directors – 2015
- Professional Development Committee – 2014, 2015, 2016, 2017
- Young Professionals Network – 2014, 2015

Atlanta REALTORS® Association

- DIRECTOR – Board of Directors – 2018
- CHAIR – Leadership Development Program – 2017
- DIRECTOR – Board of Directors – 2017
- VICE PRESIDENT of Member Services – Executive Committee - 2016
- COORDINATOR of CE Instructors for Professional Development Committee – 2016
- CHAIR – New REALTOR® Member Orientation Program – 2015
- DIRECTOR – Board of Directors – 2015, 2016
- COORDINATOR of CE Instructors for Professional Development Committee – 2015
- CHAIR – Professional Development Committee – 2014
- Atlanta RPAC Board of Trustees – 2013-2015
- Strategic Planning – 2013
- Professional Development – 2013
- Governmental Affairs & RPAC – 2009-2011, 2013-2014
- CHAIR - RPAC Subcommittee – 2009
- Young Professionals Network – 2013, 2014, 2015, 2016

400 North Association of REALTORS®

- Secretary/Treasurer – 2018
- CHAIR – Education Committee – 2018

LEADERSHIP TRAINING

- National Association of REALTORS® Leadership Academy (class of 2016)
- Certified Residential Specialist (CRS) National Leadership Academy (class of 2013)
- Leadership North Fulton at North Fulton Chamber of Commerce (class of 2010)
- Georgia Association of REALTORS® Leadership Academy (class of 2009)
- Atlanta Board of REALTORS® Leadership Development Program (class of 2008)

PHILANTHROPY

Long-standing philanthropic relationships (since 2012) with a number of local and national charities to which I donate a portion of every commission. These groups include, but are not limited to: Angels Among Us Pet Rescue, Children's Healthcare of Atlanta, Children's Miracle Network, Cure Alzheimer's, Give a Goat, North Fulton Community Charities. Most recent numbers: total give for 2016 = \$10,260.

AWARDS

- Captain of Industry Award - Atlanta REALTORS® Association - 2017
- REALTOR® of the Year - Atlanta Board of REALTORS® – 2015
- CRS Member of the Year - Georgia CRS Chapter – 2014
- Atlanta Board of REALTORS® President's Award – 2014
- Atlanta Board of REALTORS® Five Star Circle of Service Award (two-time recipient 2014 and 2009)
- Georgia Association of REALTORS® YPN Young Achievers Award – 2013
- RE/MAX Awards:
 - RE/MAX International – Chairman's Club – 2017
 - RE/MAX International – Chairman's Club – 2016
 - RE/MAX of Georgia - #19 Team (statewide) - 2016
 - RE/MAX of Georgia – #18 Team (statewide) - 2015
 - RE/MAX Around Atlanta – #2 Team (transactions) – 2015
 - RE/MAX Around Atlanta – #4 Team (volume, GCI) – 2015
 - RE/MAX International – Platinum Club – 2015
 - RE/MAX Around Atlanta – #19 Team (statewide) – 2014
 - RE/MAX Around Atlanta – #2 Team (all three categories – volume, transactions, GCI) – 2014
 - RE/MAX International – Platinum Club – 2014
 - RE/MAX Around Atlanta – #1 Team (all three categories – volume, transactions, GCI) – 2013
 - RE/MAX International – Platinum Club – 2013
 - RE/MAX International – 100% Club – 2009, 2010, 2011, 2012

ADDITIONAL EDUCATION / LEARNING OPPORTUNITIES

HarvardX

“Leaders of Learning”

Completed April 2018

“Contract Law -- From Trust to Promise to Contract”

Certificate earned/completed June 2018

“CitiesX - The Past, Present and Future of Urban Life”

Completed June 2018