

## TRAVIS R EVERETTE, DREI

### ACCOMPLISHMENTS Distinguished Real Estate Instructor

2017 Educator of the Year—North Carolina Real Estate Educators Association

2017 “Larry A. Outlaw Excellence in Real Estate Education” Award—North Carolina Real Estate Commission

2018 President-Elect—North Carolina Real Estate Educators Association

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### SKILLS & ABILITIES

- 10 years experience teaching Broker Prelicensing and Postlicensing in NC
- 15 years experience general brokerage in residential and commercial real estate
- Managing brokerage firm building with experience growing a firm to 115 licensees from start-up
- Extensive public speaking, instruction, and mentoring experience with licensees from all levels and regions of the country

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### PROFESSIONAL EXPERIENCE

#### **DIRECTOR OF BASEBALL OPERATIONS, UNIVERSITY OF NORTH CAROLINA**

June 2000 through May 2003

I maintained primary responsibility for gameday stadium operations and staffing. Additionally, I managed all ancillary staff including equipment, field maintenance, team travel, and various other responsibilities.

#### **STORE MANAGER, WAL MART STORES, INC**

June 2003 through October 2006

Beginning with management training at the corporate home office in Bentonville, Arkansas, I worked upward through the management structure of several stores finally ending as the store manager of store 1287 in Burlington, NC. Responsible for all activities of 640 full time and 220 part time associates in managing a \$110 Million annual revenue store.

#### **REAL ESTATE BROKER, RE/MAX WINNING EDGE—CHAPEL HILL, NC**

October 2006 through September 2009

Worked as a new licensee on a high producing sales team in residential brokerage. Eventually stepped outside of the team and built my own general brokerage business within the Firm.

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**NORTH CAROLINA REAL ESTATE COMMISSION APPROVED INSTRUCTOR**

October 2009 through current

Received approval from the North Carolina Real Estate Commission to instruct Prelicensing, Postlicensing, and Continuing Education courses within the state

**BROKER IN CHARGE, LEGACY REAL ESTATE PROPERTIES**

October 2009 through December 2010

Broker in Charge (Managing Broker) for a small residential real estate brokerage of 8 agents

**INSTRUCTOR, LEGACY REAL ESTATE SCHOOL**

October 2009 through December 2010

Taught courses approved by the North Carolina Real Estate Commission in a live classroom setting

**BROKER IN CHARGE, UNITED REAL ESTATE RALEIGH**

January 2011 through December 2017

Founder and Managing Broker of a firm which grew to 115 affiliated licensees producing \$170 Million in annual sales volume

**SCHOOL DIRECTOR AND LEAD INSTRUCTOR, PAN SCHOOL OF REAL ESTATE**

August 2011 through current

Founder and School Director of a private North Carolina real estate school operating live courses for Prelicensing, Postlicensing, and Continuing Education across North Carolina

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**EDUCATION UNIVERSITY OF NORTH CAROLINA—CHAPEL HILL, BA BIOLOGY**

Attended the University of North Carolina where I participated in varsity athletics (football and baseball).

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